

Kimal Lumber's storage issue was complicated. Our solution was simple.



Kimal Lumber is one of the strongest independent lumber dealers in Southwest Florida. Since opening in 1981, partners and co-owners Kim Pavkovich and Al Bavry (hence the name KimAl) have always embraced modern technology and forward-thinking systems to help them and their customers save time and money.

When Al needed to build a multi-use facility for their new location in Sarasota, he turned to CT Darnell Construction and Senior Account Manager, Clint Darnell.

“The goal was to come up with something knock-out different from what our customers are used to.”

Al Bavry, President and CEO Kimal Lumber Company

The Problem

Kimal caters to custom, niche-builders and independent contractors whose projects often require high-end, premium lumber. Not only does the wood need to be carefully stored, it also needs to be presented in such a way that customers can easily see it and access it for quick loading and purchase. Kimal required a facility that was highly efficient, hard-working, and delivered an unparalleled customer experience.

The Solution

A 25,000 square-foot, state-of-the-art drive-thru retail operation and an indoor full-service lumberyard designed by CT Darnell and equipped

with its Sunbelt Rack systems. The centerpiece is an automated Power Bin lumber storage system.

With over 25 years of experience designing and constructing lumberyards, and the storage systems for building products, the solutions team at CT Darnell was able to quickly develop a comprehensive design that became the foundation for the final construction.

The new facility would embrace both form and function, incorporating an integrated system of Sunbelt Racks that logically aligned with Kimal's wide-ranging inventory. From cantilever racks for dimensional lumber to A-frame racks for moldings, every aspect of the new building was designed for maximum efficiency, safety, accessibility and visibility.

And there was one aspect of the design that proved to be a real game changer for Kimal Lumber. By installing one of CT Darnell's proprietary Power Bin automated racking systems, Kimal is now able to mechanize the formerly time-consuming, labor-intensive process of stocking lumber. According to Al Bavry, “It's as efficient and modern as I've ever seen.”

The Experience

CT Darnell completed the project on budget and on time, and the folks at Kimal couldn't be happier.

“We got a turnkey solution. CT Darnell was on top of it. They're a well-oiled machine.”

Al Bavry, President and CEO Kimal Lumber Company



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